

## **SPL-14**

### **Offer 1:-**

#### **Level 1:**

**Reward:** *“SmartValue Watch with 25 years celebration logo”*

**Offer period:** Associate should complete the criteria within 4 weeks of joining starting from 27/05/2024. For Ex- If an IBA joins in week no 1231 or 1232 or 1233, He/She will get 4 weeks to qualify the offer but If any IBA joins in week 1240 onwards , He/She will get less than 4 weeks to qualify the offer. This is a rolling offer till offer period ends.

**Eligibility of the offer:** Any New IBA's (Independent Business Associate) who all are becoming an IBA of the Company from 27<sup>th</sup> May 2024 and Existing IBA's who have earned less than 1 step (Below 900 miles) commission till 1230 week are eligible for this offer.

**Offer Terms and Conditions:-** Earn 900 miles in 2:1 ratio with 10 my miles within 4 weeks of joining or offer commencement whichever is applicable as per their joining date.(Till last date of 17/08/2024)

OR

Repurchase Plan 50-50 (Minimum 50% from step)- Earn 500 miles and 4 Business points (Repurchase plan) with 10 my miles or equivalent My BV within 4 weeks of joining or offer commencement whichever is applicable as per their joining date.

#### **Level 2:**

**Reward:** *“SPL 14 Kit- SmartValue Backpack, SV Organizer, SV Pen, SV Pen Drive.*

**Offer period:** Associate should complete the criteria within 7 weeks of joining starting from 27/05/2024. For Ex- If an IBA joins in week no 1231 or 1232 or 1233, He/She will get 7 weeks to qualify the offer but If any IBA joins in week 1237 onwards, He/She will get only less than 7 weeks to qualify the offer. This is a rolling offer till offer ends.

**Eligibility of the offer:** Any New IBA's (Independent Business Associate) who all are becoming an IBA of the Company from 27<sup>th</sup> May 2024 and Existing IBA's who have earned less than 1 step (Below 900 miles) commission till 1230 week are eligible for this offer.

**Offer Terms and Conditions:-** Earn 1800 miles in 2:1 ratio with 10 my miles from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 13<sup>th</sup> July 2024(Week 1237).

OR

Repurchase Plan 50-50 (Minimum 50% from step)- Earn 900 miles and 9 Business points (Repurchase plan) with 10 my miles or equivalent My BV from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 13<sup>th</sup> July 2024(Week 1237).

Note: All Eligible associates can qualify for both Level 1 and 2 as per the criteria and win both the reward (Watch and SPL 14 KIT)

### **Level 3:**

**Reward:** 3 Days and 2 Nights Fun filled National Trip (Goa or equivalent city) with a stay in a Star Hotel and a Day for Sight Seeing of City.

**Offer period:** Week starting from 27<sup>th</sup> May 2024 (1231 week) to Week ending on 17<sup>th</sup> August 2024 (1242 Week)

**Eligibility of the offer:** Any New IBA's (Independent Business Associates) who are becoming an IBA of the Company from 27<sup>th</sup> May 2024 and Existing IBA's who have earned less than 1 step (Below 900 miles) commission till 1230 weeks are eligible for this offer.

**Offer Terms and Conditions:-** Earn 4 Steps with 10 my miles from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 17<sup>th</sup> August 2024(Week 1242).

OR

Repurchase Plan 50-50 (Minimum 50% from step)- Earn 1800 miles and 18 Business points (Repurchase plan) with 10 my miles or equivalent My BV from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 17<sup>th</sup> August 2024(Week 1242).

Note : All Associates who qualify for Level 3, they are eligible only for Level 3 Reward (They will not get the reward of Level 1 and 2)

### **Offer 2:-**

**Reward:** 3 Days and 2 Nights Fun filled National Trip(Goa or equivalent city) with a stay in a Star Hotel and a Day for Sight Seeing of City

**Offer period:** Week starting from 27<sup>th</sup> May 2024 (1231 week) to Week ending on 17<sup>th</sup> August 2024 (1242 Week)

**Eligibility of the offer:** Super Smart & below of FY 23-24

**Offer Terms and Conditions:-** Earn 7 Steps or 1.25 times of steps earned between 1216 week to 1227 week whichever is higher with 30 my miles from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 17<sup>th</sup> August 2024(Week 1242).

OR

(Minimum 50% from step Commission and the rest can be the combination of Steps and point value)

Earn 4 Steps and 27 Business points (Repurchase plan) or 1.25 times (Earned between 1216 Week to 1227 Week) commission whichever is higher) with 30 my miles or equivalent my BV from 27<sup>th</sup> May 2024 (1231 week) to Week ending 17<sup>th</sup> August 2024 (1242)

**Ex-1** If you earned 4 steps Commission in 12 weeks from 1216 to 1227 Week and 1.25 times are 5 steps Commission which is less than 7 steps Commission. Hence you need to earn Commission of 7 steps with required my miles during the Offer period to qualify for this Offer.

**Ex-2** If you earned 8 steps Commission in 12 weeks from 1216 to 1227 week and 1.25 times are 10 steps Commission which is higher than 7 steps Commission. Hence you need to earn Commission of 10 steps with Eligibility criteria during the Offer period to qualify for this Offer.

### **Offer 3:-**

**Reward:** *3 Days and 2 Nights Fun filled National Trip(Goa or equivalent city) with a stay in a Star Hotel and a Day for Sight Seeing of City*

**Offer period:** Week starting from 27<sup>th</sup> May 2024 (1231 week) to Week ending on 17<sup>th</sup> August 2024 (1242 Week)

**Eligibility of the offer:** Silver & below of FY 23-24

**Offer Terms and Conditions:-** Earn 10 Steps or 1.25 times of steps earned between 1216 week to 1227 week whichever is higher with 40 my miles from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 17<sup>th</sup> August 2024(Week 1242).

OR

(Minimum 50% from step Commission and the rest can be the combination of Steps and point value)

Earn 5 Steps commission and 45 Business points (Repurchase plan) or 1.25 times (Earned between 1216 Week to 1227 Week) commission whichever is higher) with 40 my miles or equivalent my BV from 27<sup>th</sup> May 2024 (1231 week) to Week ending 17<sup>th</sup> August 2024 (1242)

**Ex-1** If you earned 7 steps Commission in 12 weeks from 1216 to 1227 week and 1.25 times are 8.75 steps Commission which is less than 10 steps Commission. Hence you need to earn Commission of 10 steps with required my miles during the Offer period to qualify for this Offer.

**Ex-2** If you earned 12 steps Commission in 12 weeks from 1216 to 1227 week and 1.25 times are 15 steps Commission which is higher than 10 steps Commission. Hence you need to earn Commission of 15 steps with Eligibility criteria during the Offer period to qualify for this Offer.

#### **Offer 4:-**

**Reward:** *4 Days 3 Nights International Trip (Thailand or Equivalent)*

**Offer period:** Week starting from 27<sup>th</sup> May 2024 (1231 week) to Week ending on 17<sup>th</sup> August 2024 (1242 Week)

**Eligibility of the offer:** Gold & below of FY 23-24

**Offer Terms and Conditions:-** Earn 13 Steps or 1.25 times of steps earned between 1216 week to 1227 week whichever is higher with 45 my miles from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 17<sup>th</sup> August 2024(Week 1242).

OR

(Minimum 50% from step Commission and the rest can be the combination of Steps and point value)

Earn 7 Steps commission and 54 Business points (Repurchase plan) or 1.25 times (Earned between 1216 Week to 1227 Week) commission whichever is higher) with 45 my miles or equivalent my BV from 27<sup>th</sup> May 2024 (1231 week) to Week ending 17<sup>th</sup> August 2024 (1242)

**Ex-1** If you earned 10 steps Commission in 12 weeks from 1216 to 1227 week and 1.25 times are 10.25 steps Commission which is less than 13 steps Commission. Hence you need to earn Commission of 13 steps with eligibility criteria during the Offer period to qualify for this Offer.

**Ex-2** If you earned 12 steps Commission in 12 weeks from 1216 to 1227 week and 1.25 times are 15 steps Commission which is higher than 13 steps Commission. Hence you need to earn Commission of 15 steps eligibility criteria during the Offer period to qualify for this Offer.

**Offer 5:-**

**Reward:** 4 Days 3 Nights International Trip (Thailand or Equivalent)

**Offer period:** Week starting from 27<sup>th</sup> May 2024 (1231 week) to Week ending on 17<sup>th</sup> August 2024 (1242 Week)

**Eligibility of the offer:** Platinum, Pearl & below of FY 23-24

**Offer Terms and Conditions:-** Earn 25 Steps for Platinum and 32 steps for Pearl or 1.20 times of steps earned between 1216 week to 1227 week whichever is higher with 60 my miles from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 17<sup>th</sup> August 2024(Week 1242).

OR

(Minimum 50% from step Commission and the rest can be the combination of Steps and point value)

Earn 13 Steps commission and 108 Business points for Platinum and 16 steps commission and 144 Business point for Pearl or 1.20 times (Earned between 1216 Week to 1227 Week) commission whichever is higher) with 60 my miles or equivalent my BV from 27<sup>th</sup> May 2024 (1231 week) to Week ending 17<sup>th</sup> August 2024 (1242)

**Ex-1** If you earned 20 steps Commission in 12 weeks from 1216 to 1227 week and 1.20 times are 24 steps Commission which is less than 25 steps Commission. Hence you need to earn Commission of 25 steps with eligibility criteria during the Offer period to qualify for this Offer.

**Ex-2** If you earned 24 steps Commission in 12 weeks from 1216 to 1227 week and 1.20 times are 28.80 steps Commission which is higher than 25 steps Commission. Hence you need to earn Commission of 28.80 steps with eligibility criteria during the Offer period to qualify for this Offer.

**Offer 6:-**

**Reward:** 4 Days 3 Nights International Trip (Thailand or Equivalent)

**Offer period:** Week starting from 27<sup>th</sup> May 2024 (1231 week) to Week ending on 17<sup>th</sup> August 2024 (1242 Week)

**Eligibility of the offer:** Ruby, Sapphire, Emerald & below of FY 23-24

**Offer Terms and Conditions:-** Earn 55 Steps or 1.20 times of steps earned between 1216 week to 1227 week whichever is higher with 75 my miles from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 17<sup>th</sup> August 2024(Week 1242).

OR

(Minimum 50% from step Commission and the rest can be the combination of Steps and point value)

Earn 28 Steps commission and 252 Business points (Repurchase plan) or 1.20 times (Earned between 1216 Week to 1227 Week) commission whichever is higher) with 75 my miles or equivalent my BV from 27<sup>th</sup> May 2024 (1231 week) to Week ending 17<sup>th</sup> August 2024 (1242)

**Ex-1** If you earned 40 steps Commission in 12 weeks from 1216 to 1227 week and 1.20 times are 48 steps Commission which is less than 55 steps Commission. Hence you need to earn Commission of 55 steps with eligibility criteria during the Offer period to qualify for this Offer.

**Ex-2** If you earned 50 steps Commission in 12 weeks from 1216 to 1227 week and 1.20 times are 60 steps Commission which is higher than 55 steps Commission. Hence you need to earn Commission of 60 steps with eligibility criteria during the Offer period to qualify for this Offer.

**Offer 7:-**

**Reward:** 4 Days 3 Nights International Trip (Thailand or Equivalent)

**Offer period:** Week starting from 27<sup>th</sup> May 2024 (1231 week) to Week ending on 17<sup>th</sup> August 2024 (1242 Week)

**Eligibility of the offer:** Diamond & Above of FY 23-24

**Offer Terms and Conditions:-** Earn 117 Steps or 1.20 times of steps earned between 1216 week to 1227 week whichever is higher with 90 my miles from 27<sup>th</sup> May 2024( Week 1231) to Week ending on 17<sup>th</sup> August 2024(Week 1242).

OR

(Minimum 50% from step Commission and the rest can be the combination of Steps and point value)

Earn 59 Steps commission and 522 Business points (Repurchase plan) or 1.20 times (Earned between 1216 Week to 1227 Week) commission whichever is higher) with 90 my miles or equivalent my BV from 27<sup>th</sup> May 2024 (1231 week) to Week ending 17<sup>th</sup> August 2024 (1242)

**Ex-1** If you earned 90 steps Commission in 12 weeks from 1216 to 1227 week and 1.2 times are 108 steps Commission which is less than 117 steps Commission. Hence you need to earn Commission of 117 steps with eligibility criteria during the Offer period to qualify for this offer.

**Ex-2** If you earned 110 steps Commission in 12 weeks from 1216 to 1227 week and 1.2 times are 132 steps Commission which is higher than 117 steps Commission. Hence you need to earn Commission of 240 steps with eligibility criteria during the Offer period to qualify for this Offer.



**SmartValue National Trip Terms & Conditions:**

- Target period will be final dates/week to achieve the offer includes holidays also.
- Offer 1 level 3 achievers will be rewarded only with National Trip.
- Offer cannot be carry forwarded or exchanged under any circumstances.
- Offer/Trip Location will be within The India Only.
- Cash/Virtual Money will not be paid under any circumstances.
- Offer is not transferable to any other person.
- SmartValue Limited reserves the rights to add, modify, delete or otherwise change any of the rules, terms, conditions, benefits, and rewards at its sole discretion, with or without notice.
- An IBA whose associate-ship is under suspension is not entitled for offer or any tour.
- The names of the qualified IBA's will be displayed on the company website and they will also be intimated by email/ telephone, as per details available in our record.
- If any disputes in this regard shall be subject to jurisdiction of New Delhi only.

**Smart Value International Trip Terms & Conditions:**

- An exclusive completely company sponsored trip from the designated Airport to Destination.
- The names of the qualified IBA's will be displayed on the company website and they will also be intimated by email/ telephone, as per details available in our record.
- Company is not responsible if the Visa is getting rejected for whatsoever reasons. Subject to T&C decisions of the SmartValue on terms or disputes if any regarding the offer shall be final and binding on the IBA's. No correspondence will be entertained in this connection.
- The Foreign trip starts from designated Airport only. Independent Business Associate should reach the specified airport and also shall disperse from respective airports on return at their own expenses only including insurance during foreign trip.
- The foreign trip will be provided to the IBA's, those who possess valid Indian passport as on the date of demand for the same. Others are not eligible and have no right to claim in any manner for compensation of any nature in the future also.
- Choosing airlines for travel is the sole discretion of the company. The offer covers travel and specified boarding & lodging charges only. During the stay either at abroad or in India, miscellaneous charges like laundry/ alcohol/ telephone calls etc shall be borne by the respective IBA's.
- In the event of any IBA being refused VISA by the concerned authorities, Smart Value is not responsible in any manner and IBA's shall not have any claim of any nature against the company in such circumstances.
- During local travel either at abroad or in India the IBA's shall follow timings and instructions given by the local agent/ guide. In case of any inconvenience or loss due

to non-compliance of this condition by an IBA or on any other reason, the company is not responsible for any kind of liability.

- During the trip if any IBA is involved in any illegal or abnormal or unauthorized activity either in India or abroad, the company will not be responsible for such activities and shall not be liable for any consequence thereof. In case of any miss happening or unwanted incident either for any of the individual or group of associates, the Company shall not be responsible for any nature of liability.
- In case of loss of passport by IBA while abroad during the trip, the respective IBA shall bear all expenses for processing and getting visa including lodging and boarding charges along with return air travel charges. The company / Travel agent would provide necessary assistance only on request.
- In case an IBA is not an individual but it is a legal entity, only one person on behalf of one legal entity is eligible for foreign tour or domestic tour.
- An IBA whose associate-ship is under suspension is not entitled for foreign tour/domestic tour.
- IBA shall execute an agreement in favor of the Company by accepting the above terms and conditions along with other terms before leaving for offered tour.
- Nothing contained herein shall prejudice or affect the terms and conditions of the Online User Agreement. The words and expressions used herein shall have the same meaning as in the Online Agreement. The terms of this program shall be in addition to and not in derogation of the terms contained therein.